



ELECTRICAL DISTRIBUTION

Leadership Training Program



Learn, Lead, Inspire!

About Us

Echo Electric Supply Company is an Independent wholesale electrical distributor that supplies electrical parts, equipment and services to the construction and industrial markets. We are independently owned, and have been in business since 1950, with the headquarters based in Council Bluffs, Iowa.

We operate 21 locations scattered throughout the Midwest and stock products from some of the top electrical manufactures in the industry. Each location has a Branch Manager and a Regional Director that are responsible for the success and growth of the territory. We also employ multiple experienced and knowledgeable department professionals that specialize in the following solutions; power panels, switchboards, controls, lighting, fasteners, generators, motors, marketing solutions, commodities, quotations and automation in order to service our customers at a very high level.

Leadership Training Program

For those candidates who possess leadership skills, are energetic self-starters, and have an entrepreneur mindset, ECHO can provide a great opportunity for a rewarding career. During the training program you will develop your skills in our industry with a combination of mentoring, classroom, home study, and on-the job experience. This program requires a strong commitment from each participant and could encompass most of these activities:

- Electrical Fundamentals
- Supplier Product Seminars
- Customer Relations
- Information Technology
- Specialty Groups
- Warehouse Operations
- Counter Sales
- Outside Sales
- System Software and Tools
- Administration & Accounting

This training will expose you to many of the aspects that ECHO offers for our customer base. Individuals need to be self-motivated, good communicators, and be geographically flexible. Interested applicants can contact:

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